GreyNet International

REPORT ON BUSINESS

A Linked, Wiki-like Edition

e-ISSN 2542-4572

This business report is intended to provide a comprehensive, up to date overview of the workings of TextRelease and its International Grey Literature Network Service. TextRelease is an independent information and publishing bureau specializing in the field of grey literature and networked information. GreyNet was founded in 1992 and re-launched in 2003 under the leadership and direction of TextRelease. Since its re-launch, it has developed into an international network capable of serving various sectors of government, academics, business and industry as well as subject based communities producing, processing, distributing, and preserving grey literature. GreyNet's mission is dedicated to research, publication, open access, education, and public awareness to grey literature, which requires now more than ever an infrastructure commensurate to its real potential.

GreyNet International 1992 - 2022

In order to accommodate further growth, enhance its existing resources, and rise to challenges required for innovation, GreyNet powered by TextRelease seeks to outsource the International Conference Series on Grey Literature. GreyNet will continue as corporate author to the serial publications published by TextRelease such as the GL Conference Proceedings, the Program Books, and The Grey Journal. Likewise, all partnerships, licensed agreements, collaborations with service providers, and contracts undertaken by TextRelease on behalf of GreyNet will remain in effect. The work by GreyNet's Resource Policy Committee, Social Media Publishing Committee, and Education and Training Committee will likewise remain ongoing. GreyNet will further maintain representation on the Conference Program Committee.

This year's edition of GreyNet's Business Report incorporates alongside Uniform Resource Locators (URLs) a number of persistent identifiers (PIDs), namely ORCiD, ROR ID, DOI, and Crossref Funder ID. This will enable the reader to easily navigate to primary sources and resources linked to a given text. More on these and other developments are found in this wiki-like edition of the Business Report 2022.

Dominic Farace, Director

December 2022

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GreyNet

Leadership in the field Grey Literature

Dominic Farace,
*Director 1992 - **...***

Jerry Frantzen,
*Tech. Assistant 1996 - **...***

Dr. Dominic Farace is the Founder/Director of GreyNet International, Grey Literature Network Service, since 1992. In the above capacity, he is author, journal editor, guest lecturer, and curriculum developer in the field of grey literature. Farace is also a recipient of the Golden Candle Award in 2000 for his work in the field of grey literature as well as the Victorine van Schaick Prize in 2008 for The Grey Journal, International Journal on Grey Literature.

Company Information

TextRelease	Established April 1, 2003
Address:	Javastraat 194-HS, 1095 CP Amsterdam, Netherlands
Phone:	+31 (0) 20 331 2420
Email:	info@textrelease.com
Legal Status:	Independent, Sole Proprietorship
Commercial Banking:	Rabobank Amsterdam, IBAN: NL70 RABO 0313 5853 42
Credit Card Recipient:	Visa Card, MasterCard, and American Express
Tax Office (NL):	VAT N$^{o.}$ NL001525626B80
Registered (NL):	Amsterdam Chamber of Commerce N$^{o.}$ 34188522
Registered (USA):	DUNS N$^{o.}$ 408545049
GreyNet International	ISNI, International Standard Name Identifier 0000 0001 1508 0451
GreyNet International	ROR ID, Research Organization Registry

GreyNet was formerly powered by	
TransAtlantic^{DF} GreyNet	1992-1998, Amsterdam Chamber of Commerce No. 229159
MCB/UP GreyNet	1998-2000, Amsterdam Chamber of Commerce No. 33229159

Notice GreyNet is provided by TextRelease (DUNS Number 408545049), which is a private company based in Amsterdam. TextRelease is a sole proprietorship owned and operated by Dominic Farace. TextRelease has no agents or other signatories.

GreyNet Associate Members 2022

TIB Leibniz Information Centre for Science and Technology University Library

[TIB Hannover Germany]

Associate Member 2017 - …

EBSCO Information Services

[EBSCO Publishing, United States]

Associate Member 2005 - …

Istituto di Scienza e Tecnologie dell'Informazione "A. Faedo"

[ISTI-CNR, Italy]

[Crossref Funder ID]

Associate Member 2012 - …

Centrum vedecko-technických informácií SR

[CVTISR, Slovak Republic]

Associate Member 2012 - …

UF George A. Smathers Libraries University of Florida

[University of Florida, United States]

[Crossref Funder ID]

Associate Member 2018 - …

KISTI www.kisti.re.kr

[KISTI, South Korea]

[Crossref Funder ID]

Associate Member 2013 - …

NTK 50°6'14.083"N, 14°23'26.365"E Národní technická knihovna National Library of Technology

[NTK, Czech Republic]

Associate Member 2010 - …

Nuclear Information Section NIS - IAEA International Atomic Energy Agency

[Nuclear Information Section, IAEA]

[Crossref Funder ID]

Associate Member 2013 - …

NLM National Library of Medicine United States

[https://www.nlm.nih.gov/]

Associate Member 2021 - …

figshare

store, share, discover research

[https://figshare.com/]

Associate Member 2022 - …

GreyNet provides two levels of organizational membership: **Associate** and **Institutional**. The Associate Members together constitute GreyNet's corporate authorship, which is tasked with capturing various types of information including factual, bibliographic, biographic, documentary and full-text along with accompanying metadata, research data, and post-publication data issuing from the annual Conference Series on Grey Literature as well as related workshops in this field of information. This body of textual and non-textual content is then further compiled, edited, and published in a number of serial publications.

Partnerships and Agreements

Over the years, GreyNet powered by TextRelease has entered into a number of agreements with other businesses and organizations for the advancement of grey literature. Among these include:

Portal and Repository

TIB AV-Portal	German National Library for Science and Technology, 2018 - …
WorldWideScience.org	World Wide Science Alliance, 2016 - …
OpenAIRE	Open Access Infrastructure for Research in Europe, 2015 - …
ISTI-CNR	GreyGuide Repository and Web Access Portal, 2013 - …
DANS Data Archive	GreyNet Research Data entry and open access, 2012 - …
ICSTI	GreyNet Partnership, 2009 - …
EBSCO / LISTA-FT	License Agreement for The Grey Journal, 2005- ...

Other Publishing Agreements

SCOPUS / Elsevier	A&I Service for 'The Grey Journal', 2009 - …
Thomson Reuters	A&I Service for 'The Grey Journal', 2009 - …
Clarivate – Web of Science	A&I Service for the GL Conference Proceedings, 2009 - …
Curran's Scopus | Compendex	A&I Service for the GL Conference Proceedings, 2004 - …
Cabell's Directories	TGJ Journal Listing, 2013 - …

EBSCO	TGJ Subscription Agent, 2005 - …
Emerald	Rights to former GreyNet content 1994-2000 via open access, 2009
De Gruyter/Saur	Monograph on Grey Literature, 2010

GreyNet International – Committee's and Chairmen 2022

CPC	SMP
GL2022 Conference Program Committee	**Social Media Publishing Committee**
Chair ***Kristina Womack, USA***	*Chair* ***Dr. Joachim Schöpfel, France***
International Conference Series on Grey Literature	**Serials, Non-Serials, and Social Media**
RPC	**E&T**
Resource Policy Committee	**Education and Training Committee**
Chair ***Dr. Dobrica Savić, Austria***	*Chair* ***Charles Dorris, USA***
Repositories, Portals, and Web-based Resources	**Library and Information Studies**

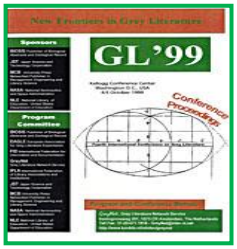
In providing an infrastructure commensurate to its mission and core activities, GreyNet is supported by four working committees. The four chairpersons form the GreyNet's Joint Chair, which meets annually. Together they advance GreyNet's manifold mission dedicated to research, publication, open access, education, and public awareness to grey literature

TextRelease

Products, Services, and Professional Activities

As Program and Conference Bureau, the main activities of TextRelease include the identification and negotiation with potential conference hosts for the annual conference venues and the identification and acquisition of conference sponsors and advertisers. The formation of Program Committees and Chairpersons along with the initial draft of conference themes incorporated in the announcements and call-for-papers. TextRelease maintains contact with authors throughout the lead-up to the conference providing them with guidelines for their content submissions and informing them of their status on the conference program. TextRelease is further responsible for the design, compilation, editing, and publication of conference materials and documents issuing from the Conference Series. Foremost among these are the conference site, newsletters, program books, and conference proceedings.

International Conference Series on Grey Literature, 1993-2022



The GL Conference Series began as a biannual event in the early '90s, however with its relaunch in 2003, the conference series rose to an annual event. The GL Conference Series maintains a

transatlantic character alternating between Europe and North America. However, participants from recognized organizations worldwide actively sponsor and participate.

GL1 **Weinberg Report 2000**
Amsterdam RAI Congress Center, 13-15 December (NL) **1993**

GL2 **Grey Exploitations in the 21st Century**
Catholic University of America, Washington D.C., 2-3 November (USA) **1995**

GL3 **Perspectives on the Design and Transfer of STI**
EU Jean Monnet Building, Luxembourg, 13-14 November (LUX), **1997**

GL4 **New Frontiers in Grey Literature**
Kellogg Conference Center, Washington D.C., 4-5 October (USA) **1999**

GL5 **Grey Matters in the World of Networked Information**
KNAW Congress Center, Amsterdam, 4-5 December (NL) **2003**

GL6 **Work on Grey in Progress**
NYAM Conference Center, New York, 6-7 December (USA) **2004**

GL7 **Open Access to Grey Resources**
INIST-CNRS Congress Centre, Nancy, 5-6 December (FR) **2005**

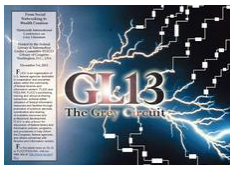
GL8 **Harnessing the Power of Grey**
UNO Conference Center, New Orleans, 4-5 December (USA) **2006**

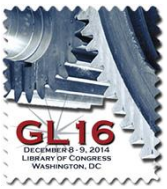
GL9 **Grey Foundations in Information Landscape**
Provincial House, Antwerp, 10-11 December (BE) **2007**

GL10 **Designing the Grey Grid for Information Society**
Amsterdam Science Park, 8-9 December (NL) **2008**

GL11 **The Grey Mosaic, Piecing It All Together**
Library of Congress, Washington D.C., 14-15 December (USA) **2009**

GL12 **Transparency in Grey Literature, Grey Tech Approaches …**
National Library of Technology, Prague, 6-7 December (CZ) **2010**





GL13 **The Grey Circuit, From Social Networking to Wealth Creation**
Library of Congress, Washington D.C., 5-6 December (USA) **2011**

GL14 **Tracking Innovation through Grey Literature**
National Research Council, Rome, 29-30 November (IT) **2012**

GL15 **The Grey Audit, A Field Assessment of Grey Literature**
CVTISR, Bratislava, Slovak Republic, 2-3 December (SK) **2013**

GL16 **Grey Literature Lobby, Engines and Requesters for Change**
Library of Congress, Washington D.C., 8-9 December (USA) **2014**

GL17 **A New Wave of Textual and Non-Textual Grey Literature** (NL) **2015**
KNAW Congress Center, Amsterdam, 1-2 December

GL18 **Leveraging Diversity in Grey Literature** (USA) **2016**
The New York Academy of Medicine, New York, 28-29 November

GL19 **Public Awareness and Access to Grey Literature** (Italy) **2017**
National Research Council of Italy, CNR Rome, 23-24 October

GL20 **Research Data Fuels and Sustains Grey Literature** (USA) **2018**
Loyola University New Orleans, Louisiana, 3-4 December

GL21 **Open Science Encompasses New Forms of Grey Literature** (Germany) **2019**
German National Library for Science and Technology, 22-23 October

GL2020 **Applications of Grey Literature for Science and Society** (Italy) **2020**
National Research Council of Italy, *19 November (viral online)*

GL2021 **Digital Transformation of Grey Literature: Exploring Next Generation Grey**
Amsterdam, Netherlands, *6 December (viral online)* (NL) **2021**

GL2022 **Publishing Grey Literature in the Digital Century**
National Library of Medicine, NLM-NIH *5 December (viral online)* *(USA)* **2022**

International Conference Series on Grey Literature

Conference Lifecycle and Workflow
Milestones and Deliverables

PRE-CONFERENCE	CONFERENCE	POST-CONFERENCE
Conference Announcement	Program Books	Author full-text papers
Call-for-Papers	Conference Presentations	Conference Proceedings
Conference Proposals	Conference Evaluation	Conference Papers
Author Memoranda	Non-Exclusive Rights Agreement	PowerPoint Slides
Author BIOs	Video Recording	Video Presentations
Call-for-Posters	Poster Prize	Conference Posters
Conference Site	Social Media	Research data
GreyNet Award Dinner	Pre-Conference Announcement	DOI Minting

GL Conference Hosts 1993-2022

CNR Rome	Italy
CUA Washington D.C.	United States
CVTISR Bratislava	Slovak Republic
EU CEC/DG XIII	Luxembourg
EWI Brussels	Belgium
FEDLINK, Library of Congress	United States
German National Library for Science and Technology	Germany
Inist-CNRS, Nancy	France
MCB University Press	United Kingdom
NLM, National Library of Medicine	United States
NTK, National Library of Technology	Czech Republic
NYAM, New York Academy of Medicine	United States

GL Conference Sponsors 1993-2022

ACM Digital Library	United States
British Library	United Kingdom
BIOSIS	United States
City of Amsterdam	Netherlands
City of Nancy	France
CRL	United States
DANS-KNAW	Netherlands
Deanet Media Company	Italy
DTIC	United States
EAGLE	Luxembourg
EBSCO Publishing	United States
EIPASS | European Informatics Passport	Italy
Elsevier	Netherlands
Endeavor Information Services	United States
EU Bookshop	Luxembourg
EU Cordis	Luxembourg
GESIS	Germany
ICSTI	France
IIa, Inc.	United States
ISTI-CNR	Italy
JST	Japan
KISTI	Korea
LLC	United States
NIS-IAEA	Austria
NTIS	United States
NLE	United States
NLM	United States
OSTI-DOE	United States
Springer Verlag	Germany
Swets	Netherlands
Swinburne University of Technology	Australia
Thomson Reuters	United States
TIB Hannover	Germany
University of Florida; George A. Smathers Libraries	United States
University of Ljubljana	Slovenia
UWM, University of Wisconsin, Madison	United States
Wiley	Italy

International Journal on Grey Literature
The Grey Journal 2005-2022
ISSN 1574-1796 e-ISSN 1574-180X

TGJ Volume 18, Number 1, Spring 2022 Digital Transformation of Grey Resources
TGJ Volume 18, Number 2, Summer 2022 The Influence of Grey Literature in Publishing
TGJ Volume 18, Number 3, Autumn 2022 Data Papers, Digital Publishing, and Grey Literature

TGJ Volume 17, Number 1, Spring 2021 Exploring the Grey Side of Open Science
TGJ Volume 17, Number 2, Summer 2021 Case in Point – Every Document is Born Grey
TGJ Volume 17, Number 3, Autumn 2021 Tracking the Ins and Outs of Grey Literature

TGJ Volume 16, Special ed. Winter 2020 Visibility of Grey Literature in the Digital Age
TGJ Volume 16, Number 1, Spring 2020 Grey Literature Seen in Transition
TGJ Volume 16, Number 2, Summer 2020 Grey Literature – A Platform and Interface for Open Science
TGJ Volume 16, Number 3, Autumn 2020 Open Access, Publishing, and Grey Literature

TGJ Volume 15, Special ed. Winter 2019 Grey Repositories in the face of Digital Challenges
TGJ Volume 15, Number 1, Spring 2019 Data Librarians Speak Out on Grey Literature
TGJ Volume 15, Number 2, Summer 2019 Open Access to Grey Research Data
TGJ Volume 15, Number 3, Autumn 2019 Advancing Open Science and Grey Literature

TGJ Volume 14, Special ed. Winter 2018 Rethinking the Role of Grey Literature in the Digital Age
TGJ Volume 14, Number 1, Spring 2018 Open Access, New Grey Literature, and Data Compliance
TGJ Volume 14, Number 2, Summer 2018 Breaking New Ground in Grey Literature
TGJ Volume 14, Number 3, Autumn 2018 Profiling Grey Data for Public Access

TGJ Volume 13, Special ed. Winter 2017 Current Trends that Impact Grey Literature
TGJ Volume 13, Number 1, Spring 2017 Grey Literature Domain in Broad View
TGJ Volume 13, Number 2, Summer 2017 Finding and Bridging Knowledge Gaps via Grey Literature
TGJ Volume 13, Number 3, Autumn 2017 Mapping Crossroads in the Field of Grey Literature

TGJ Volume 12, Special ed. Winter 2016 New Challenges and Opportunities Facing Repositories
TGJ Volume 12, Number 1, Spring 2016 Mining Textual and Non-Textual Data Sources
TGJ Volume 12, Number 2, Summer 2016 Convergence and Change in Grey Literature
TGJ Volume 12, Number 3, Autumn 2016 Data Fuels and Validates Grey Literature

TGJ Volume 11, Special ed. Winter 2015 The Value Grey Literature in Repositories
TGJ Volume 11, Number 1, Spring 2015 Raising Awareness to Grey Literature
TGJ Volume 11, Number 2, Summer 2015 Publishing, Licensing, and Open Access
TGJ Volume 11, Number 3, Autumn 2015 Topical and Technical Advances in Grey Literature

TGJ Volume 10, Number 1, Spring 2014 Sustaining Good Practices In Grey Literature
TGJ Volume 10, Number 2, Summer 2014 Research Communities And Data Sharing
TGJ Volume 10, Number 3, Autumn 2014 Weighing up Public Access to Grey Literature

TGJ Volume 9, Number 1, Spring 2013 Adapting New Technologies for Grey Literature
TGJ Volume 9, Number 2, Summer 2013 Tracking Grey Literature Across Disciplines
TGJ Volume 9, Number 3, Autumn 2013 Improving Grey Literature through Innovation

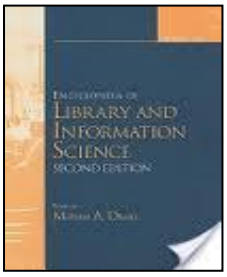
TGJ Volume 8, Number 1, Spring 2012 Social Networking and Grey Literature
TGJ Volume 8, Number 2, Summer 2012 Data Frontiers in Grey Literature
TGJ Volume 8, Number 3, Autumn 2012 Managing Change in Grey Literature

TGJ Volume 7, Number 1, Spring 2011 Transparency in Grey Literature
TGJ Volume 7, Number 2, Summer 2011 System Approaches to Grey Literature
TGJ Volume 7, Number 3, Autumn 2011 Research and Education in Grey Literature

TGJ Volume	6, Number 1, Spring	2010	Government Alliance to Grey Literature
TGJ Volume	6, Number 2, Summer	2010	Shared Strategies for Grey Literature
TGJ Volume	6, Number 3, Autumn	2010	Research on Grey Literature in Europe
TGJ Volume	5, Number 1, Spring	2009	Paperless Initiatives for Grey Literature
TGJ Volume	5, Number 2, Summer	2009	Archaeology and Grey Literature
TGJ Volume	5, Number 3, Autumn	2009	Trusted Grey Sources and Resources
TGJ Volume	4, Number 1, Spring	2008	Praxis and Theory in Grey Literature
TGJ Volume	4, Number 2, Summer	2008	Access to Grey in a Web Environment
TGJ Volume	4, Number 3, Autumn	2008	Making Grey more Visible
TGJ Volume	3, Number 1, Spring	2007	Grey Standards in Transition and Use
TGJ Volume	3, Number 2, Summer	2007	Academic and Scholarly Grey
TGJ Volume	3, Number 3, Autumn	2007	Mapping Grey Resources
TGJ Volume	2, Number 1, Spring	2006	Grey Matters for OAI
TGJ Volume	2, Number 2, Summer	2006	Collections on a Grey Scale
TGJ Volume	2, Number 3, Autumn	2006	Using Grey to Sustain Innovation
TGJ Volume	1, Number 1, Spring	2005	Publish Grey or Perish
TGJ Volume	1, Number 2, Summer	2005	Repositories - Home2Grey
TGJ Volume	1, Number 3, Autumn	2005	Grey Areas in Education

Other Serial and Non-Serial Publications

PRQ



ELIS

De Gruyter | Saur

Publishing Research Quarterly - Spring Issues on Grey Literature 2004-2007 ISSN 1053-8801

Encyclopedia of Library and Information Sciences, 2017 (3rd Ed.) ISBN 978-0-8493-9712-7

De Gruyter - Grey Literature in Library and Information Studies, 2010 ISBN 978-3-598-11793-0

Other GreyNet Publications

Conference Proceedings on Grey Literature	2004 - 2021	ISSN 1386-2316
Conference Program Books on Grey Literature	2003 - 2019	ISSN 1386-2308
GreyNet Quarterly Newsletter	2009 - 2021	ISSN 1877-6035
GreyWorks Summer Workshop Series	2009 - 2019	ISSN 2211-1425
GreyForum Series, Onsite-Online Workshops	2013 - 2019	ISSN 2213-5735

Social Media and Networking

GreyNet LinkedIn Group https://www.linkedin.com/groups/3718857/

GreyNet Twitter Social Blogging https://twitter.com/GreyLitNet

GreyNet International Facebook https://www.facebook.com/greynetinternational

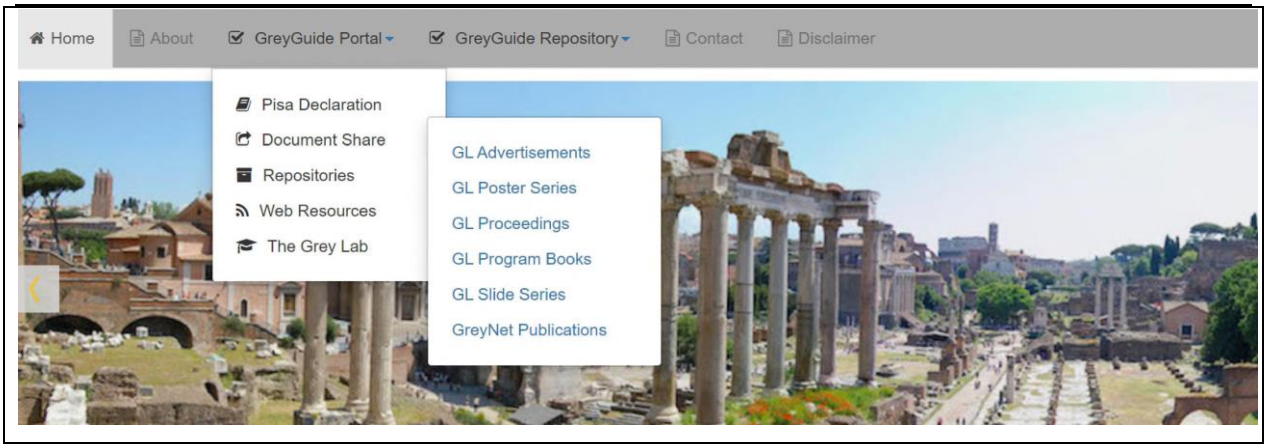
Wikipedia https://en.wikipedia.org/wiki/Grey_Literature_Network_Service

GreyNet's Web Access Portal and Repository

GreyNet's Position on the information landscape is Redefined

The GreyGuide Repository and Portal to Good Practices and Resources in Grey Literature offers information professionals, practitioners and students shared common ground in the field of grey literature. In early 2014, GreyNet (content provider) reached agreement with ISTI-CNR (service provider) to embark on the GreyGuide Project. GreyNet collections and web content that were only accessible either via its website or allied conference site began migration to the GreyGuide Repository and Portal. This allowed for combined search, browse, and retrieval capability across collections - whereby standardized metadata and full-text can be harvested online. Alongside good practices in grey literature, GreyNet's in-house collections of persons and organizations in the field of grey literature, as well as research projects, conference proposals, conference papers, and other resources in grey literature are now openly accessible via the GreyGuide.

GreyGuide Portal



GreyGuide Repository 1074 Records (December, 2022)

BIO	Who is in Grey Literature	**251** Metadata records with ORCiDs and ROR IDs
GLA	Conference Abstracts/Proposals	**224** Metadata records
GLP	Conference Papers	**455** Full-text metadata records with DOIs
RGL	Resources in Grey Literature	**144** Multidisciplinary and multiple document types

In 2020 the GreyGuide Repository was registered in OpenDOAR, the Directory of Open Access Repositories

Starting in 2020, the ROR ID (Research Organization Registry) was entered in the BIO metadata records

Starting in 2018, the ORCiD (a unique, persistent digital identifier assigned to an author-researcher) was included as a metadata field in the **BIO Collection** as well as in **TGJ, The Grey Journal**.

In 2018, GreyNet became a minting service for DOIs (a unique, digital object identifier that is assigned to content, which provides a persistent link to its location on the Internet). The DOI field is included in the **GLP and RGL Collections**.

GreyNet's Open Access Resources and Service Providers

GreyNet completed the second phase of an Enhanced Publications Project (EPP) in which research data accompanying conference preprints are entered in the DANS Data Archive and cross-linked to metadata records in the OpenGrey Repository. Since the project's completion in 2012, research data accompanying conference preprints in the GL-Series are requested as an integral part of the annual call-for-papers and is now embedded in GreyNet's workflow. GreyNet currently has over **53 published research datasets** and 20 accompanying Data Papers in DANS.

The TIB AV-Portal is a web-based platform for quality-tested scientific videos. TIB and GreyNet International have a Media Partnership. Video recordings of GreyNet International events are hosted on the AV-Portal. The GreyNet International logo will be shown on the publisher's page in the AV-Portal and GreyNet International is acknowledged as publisher in the metadata of each video. Currently there are **109 published video presentations** in GreyNet's collection.

1,014,872 bibliographical references of grey literature and over 375 full-text metadata records originating in the GL Conference Series including their corresponding full-text papers, PowerPoint slides, abstracts, biographical notes, and post-publication commentaries are available via the **OpenGrey Database**. This web-based resource has become a significant reference tool for GreyNet's own referral service. In 2007, GreyNet (data provider) signed an agreement with INIST (service provider) in which all of its past and future collections of conference preprints would be openly accessible in the OpenGrey Repository. In 2009, GreyNet purchased back the rights to content from its first four conference proceedings (1994-2000), making these also openly accessible and thus guaranteeing that its collections would be comprehensive.

Agreement with OpenAIRE has been reached with the GreyGuide and OpenGrey, whereby GreyNet's Collections of Conference Preprints and published Conference Papers are now harvested and accessible in OpenAIRE via its Discovery services, which now accounts for **977 research outcomes**.

WorldWideScience.org is a global science gateway comprised of national and international scientific databases and portals among which now include the GreyGuide, OpenAIRE, OpenGrey, TIB AV-Portal, and DANS via NARCIS. WorldWideScience.org accelerates scientific discovery and progress by providing one-stop searching of databases from around the world. Multilingual WorldWideScience.org provides real-time searching and translation of globally-dispersed multilingual scientific literature.

The Pisa Declaration on Policy Development for Grey Literature Resources

In April 2014, information professionals from prominent European academic and research centers met in Pisa to address issues dealing with the policy and management of grey literature resources. This meeting resulted in the formulation of the Pisa Declaration on Policy Development for Grey Literature Resources – a fifteen-point roadmap, which serves as a guide for organizations involved in the production, publication, access and use of grey literature well into the 21st Century. The Pisa Declaration much like the Budapest, Bethesda, and Berlin Declarations are neither inventions of the mind nor improvements in doing the same things better – instead, they offer a different approach in dealing with information and data to meet the market needs and requirements of today. Until now, the problem was the lack of cooperation and coordination between and among organizations dealing with grey literature. However, the time of going it alone is now ended. The Pisa Declaration marks the close of an era of *ad hoc* policy and decision making with regard to grey literature resources. Since its original publication in English, the Pisa Declaration has been endorsed by 150 information professionals from renowned organizations worldwide and has now been translated into 22 languages: Armenian, Arabic, Bulgarian, Croatian, Czech, Dutch, French, German, Greek, Hindi, Hungarian, Italian, Japanese, Korean, Macedonian, Russian, Serbian, Slovak, Spanish, Tagalog, Turkish, and Ukrainian.

Conference based Projects on Grey Literature, 1993-2000

Since the initial launch of the GL-Conference Series, GreyNet in collaboration with its pool of authors compiled and edited four information resources. And since its relaunch in 2003, GreyNet annually carries out research projects beneficial to stakeholders in the international grey literature community.

1993-2000 Bibliographic Database on the Topic of Grey Literature

1995-2000 International Guide to Persons and Organizations in Grey Literature

1997-2000 Glossary of Terms in Grey Literature

1999-2000 International Journal on Grey Literature (IJGL)

Conference based Research Projects on Grey Literature, 2003-2022

2003-2004 A Review of Four Information Professionals Their Work and Impact on the Field of GL

2004-2005 Citation Analysis and Grey Literature: Stakeholders in the Grey Circuit

2004-2005 Grey Literature Survey 2004: Research project tracking developments in the field of GL

2005-2006 Access to Grey Content: An Analysis of GL based on Citation and Survey Data

2006-2007 Knowledge Generation in the Field of GL: A Review of Conference-based Research

2007-2008 Grey Literature: A Pilot Course constructed and implemented via Distance Education

2008-2009	OpenSIGLE, Home to GreyNet's Research Community and its Grey Literature
2009-2010	OpenSIGLE - Crossroads for Libraries, Research and Educational Institutions in GL
2010-2011	Peering through the Review Process: Towards Transparency in Grey Literature
2011-2012	Linking full-text grey literature to underlying research and post-publication data
2013-2014	GreyGuide - Guide to Good Practice in Grey Literature
2014-2015	GreyGuide, GreyNet's web access portal and lobby for change in Grey Literature
2015-2016	Leveraging Grey Literature – Capitalizing on Value and the Return on Investment
2016-2017	Policy Development for GL Resources: An Assessment of the Pisa Declaration
2017-2018	Data Papers are Witness to Trusted Resources in Grey Literature: A Project Use Case
2018-2019	Open Data engages Citation and Reuse: A Follow-up Study on Enhanced Publication
2019-2020	AccessGrey: Securing Open Access to Grey Literature for Science and Society
2020-2021	Grey Literature Resources generate and drive Awareness to a Circular Economy
2021-2022	Grey Literature and Persistent Identifiers: A PID Project and GreyNet Use Case
2022	Digital Publishing, Open Access, and Grey Literature: The War in Ukraine 2022 …

GreyNet Annual Award for Outstanding Achievement in Grey Literature

Since 1999, GreyNet has issued an award in recognition for an author(s) contribution to the field of grey literature. Nominations for the GreyNet Award are based on a number of criteria (1) Results from conference evaluation forms, (2) Publication of the authors' full-text paper in the official Conference Proceedings, (3) Selection and publication of the authors work as a journal article, thus exporting and distributing research results originating in the Conference Series, and (4) Prior history of the author and/or author's organization in the field of grey literature. The recipient may also be an information professional, whose significant contributions over the years has sustained the growth and development of GreyNet International.

GreyNet Annual Awards 1999–2022

1999 Julia Gelfand, University of California Irvine, USA
Awarded for her work as journal editor on grey literature.

2000 Daniela Luzi, National Research Centre, Italy
Awarded for her methodological approaches to grey literature.

2004 Bertrum MacDonald, Dalhousie University, Canada
Awarded for his study on the marine science community and grey literature.

2005 Keith Jeffrey, CCLRC U.K. and Anne Asserson, University of Bergen, Norway
Awarded for their work on CRIS systems for grey literature.

2006 Marcus Banks, New York University School of Medicine, USA
Awarded for his work on open access to grey literature.

2007 Todd A. Chavez [et al.], University of South Florida, USA
Awarded for his research on the Karst community and grey literature.

2008 Anne Gentil-Beccot, CERN, Switzerland
Awarded for her research on the physics community and grey literature.

2009 Debbie Rabina, Pratt Institute's School of Information and Library Science, USA
Awarded for her research on copyright licenses and legal deposit of grey literature.

2010 Joachim Schöpfel, University of Lille, France
Award presented for his extensive research and publications on grey literature.

2010 Christiane Stock, Inist-CNRS, France
Award presented for her work and publication on the OpenSIGLE Repository

2011 Bonnie C. Carroll and June Crowe, Information International Associates, Inc. USA
Awards presented for their work on scientific data in grey literature and NGOs.

2012 Petra Pejšová, National Technical Library, Prague, Czech Republic
Award presented for her research and management skills in the field of grey literature

2013 Marcus Vaska, Knowledge Resource Service; University of Calgary, Canada
Award presented for his extended research in raising awareness of grey literature.

2014 Kiyoshi Ikeda, Intellectual Resources Department, Japan Atomic Energy Agency, JAEA
Award for his work in collecting, organizing, and disseminating data and information on nuclear accidents and in particular the Fukushima Daiichi Nuclear Power Station Accident.

2015 Marnix van Berchum, Data Archiving and Networked Services, DANS-KNAW, Netherlands
Award presented for the technical support as service provider for GreyNet's research data issuing from the International Conference Series on Grey Literature**.**

2015 Stefania Biagioni, Institute of Information Science and Technologies, ISTI-CNR, Italy
Award presented for the development and maintenance of the GreyGuide Repository and Web Access Portal for GreyNet's Collections and Resources**.**

2016 Blane K. Dessy, Library of Congress, Washington D.C., USA
Award presented in recognition for sustained support research in the field of grey literature.

2017 Dobrica Savić, Nuclear Information Section; International Atomic Energy Agency, UN
Award for his leading role in drafting, promoting, and assessing the 'Pisa Declaration on Policy Development for Grey Literature Resources'.

2018 Tomas A. Lipinski, University of Wisconsin - Milwaukee; School of Information Studies, USA
Award for his corpus of publications dealing with legal issues and information rights in the field of grey literature.

2019 Plato L. Smith, University of Florida, George A. Smathers Libraries, USA
Award for his work dealing with grey literature research data, its reuse, and preservation. As well as for his profound organizational support.

2020 Silvia Giannini, Institute of Information Science and Technologies, ISTI-CNR, Italy
Special recognition for her professional and decisive style of management of the Twenty-Second International Conference on Grey Literature during a year challenged by a pandemic

2021 Carlo Carlesi, Institute of Information Science and Technologies, ISTI-CNR, Italy
Ten years of service to the international grey literature community as technical developer and support of the GreyGuide – GreyNet's web-access Portal and Repository

2021 Jerry Frantzen, GreyNet International, Grey Literature Network Service, Netherlands
Twenty-five years of service to the international grey literature community as technical editor, project assistant, and the overall technical support of GreyNet International

2022 Margret Plank, German National Library of Science and Technology, Germany
For her lead in establishing a media partnership between GreyNet and the TIB AV-Portal. For her research and authorship in the field of grey literature – introducing video as the new grey.

GreyNet Honorary Member Register

In 2017, the international Grey Literature Network Service celebrated its Twenty-fifth Anniversary and understands that this milestone was reached in great part through the financial and content contributions of its associate, institutional, and individual members. In recent years, a number of GreyNet Members have retired; however, they continue to share interest in the field of grey literature and remain in contact with GreyNet's range of information services and activities. As an organization, GreyNet chooses to honor these information professionals and seeks to offer a token of lasting thanks for their sustained support.

* **Roberta Shaffer,** USA * **Herbert Gruttemeier,** France * **Keith Jeffery,** United Kingdom
* **June Crowe,** USA * **Leonid Pavlov,** Russia * **Janie Kaplan,** USA * **Rosvita Vaska,** Canada
* **Carlo Carlesi,** Italy

Educational and Training Initiatives in Grey Literature

Course modules and training are available not only to instructors and students at Schools and Colleges of Library and Information Science, but also to professionals and practitioners working to serve their knowledge-based communities. Through the years, GreyNet has taken an active role in curriculum development and instruction. Such initiatives include:

Workshops and Seminars

Introduction to Grey Literature, Supply and Demand Side Grey, Strategies and Future Trends, etc.

Distance Education Program 2007-2009

Undergraduate Accredited Course on Grey Literature via the University of New Orleans, USA

Guest Lecture Series 2004-2008

Lectures on Grey Literature for Masters Students at the University of Amsterdam, Netherlands

Presentations at Conference, Meetings, and Other Events

Invited Papers and Presentations on topics related to Grey Literature

GreyWorks - Summer Workshop Series on Grey Literature

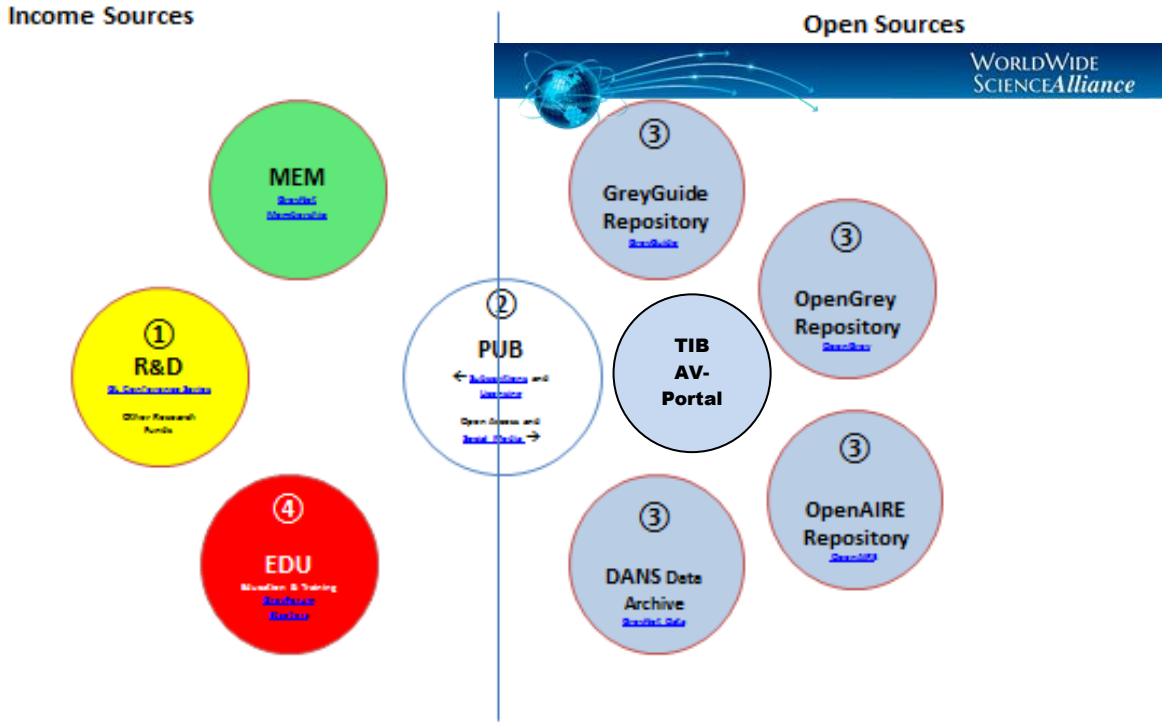
ISSN 2211-1425

Benchmarks and Forecasts on Grey Literature, Washington DC, USA	May 5, 2009
Benchmarks and Forecasts on Grey Literature, Amsterdam, NL	July 2, 2009
Transparency Governs the Grey Landscape, Washington DC, USA	Aug.10,2010
Ten Strategies for Grey Literature, Amsterdam, NL	Sept.9, 2011
Strategic Mapping of Grey Literature, The Hague, NL	Aug.31,2012
Grey Boot Camp: Exposure to the Grey Landscape, Washington DC, USA	July 25,2013
Leveraging Grey Literature: A Training in Resource Assessment, DC, USA	Aug.11,2015
Leveraging Grey Resources: A Training Module, UvA, Amsterdam, NL	Sept.21,2016
Data Papers: An Open Access Tool for Citizen Science, OBA, Amsterdam, NL	Aug.16, 2018

ISSN 2213-5735

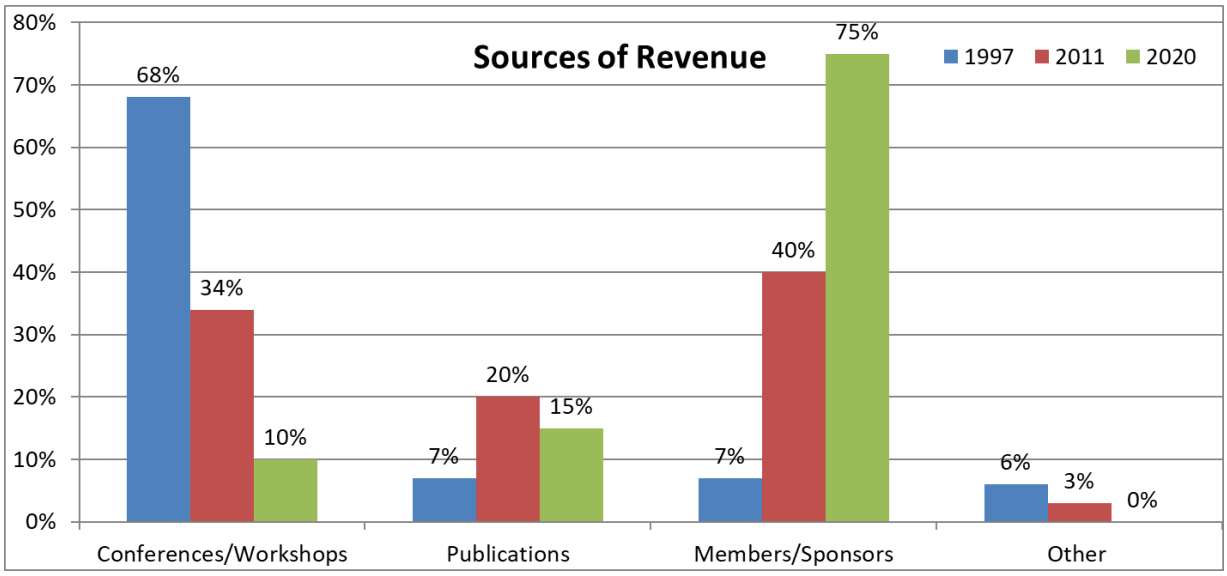
Grey Literature and Information Ethics, St. Hilda's College, Oxford, UK	Jan.31, 2013
Grey Literature and Information Rights, KNVI Conference, NL	Nov.14,2013
Grey Literature and Policy Development, CNR Pisa, Italy	April 7, 2014
Grey Literature and Digital Preservation, Pinto Huis, Amsterdam, NL	Nov.30,2015
Wikipedia for Grey Resources, Library of Congress, Washington DC, USA	May 2, 2016
Data Papers, Trusted Tool in Research & Data Sharing, University of Florida, USA	Mar.20, 2018
Open Data for Research and Enhanced Publication, CNR, Pisa, Italy	May.25, 2018
Data Papers, The Why and How, NTK Prague, Czech Republic	Oct. 23, 2018
Grey Literature and the Circular Economy, OBA, Amsterdam, NL	Sept, 5, 2019

GreyNet's Sustained mix of Income and Open Sources



Financial Indicators

Since its relaunch in 2003, GreyNet has increased and diversified its sources of revenue. Where it initially was dependent almost solely on participant fees issuing from the international conference series, it has since increased revenues issuing from membership fees, sponsorship fees, advertising, the sale of publications, journal licensing, royalties, as well as educational and training activities. In 2020, membership and sponsorship fees accounted for 75% of the revenues, conference and workshops fees accounted for 10%, and publication fees were 15%. Together, these three sources of revenue accounted for 100% of GreyNet's gross income.



As seen in the chart above, revenues issuing directly from conference fees have considerably decreased over the years, while the number of conference participants has not. This can be accounted for by the fact that GreyNet has acquired more organizational members as well as conference sponsors. Another factor that explains the decrease in conference revenues are the reductions now offered to authors, students, and employees of host and partner organizations.

Operating Costs

Direct and indirect costs associated with TextRelease and its Grey Literature Network Service include human resources, office maintenance, travel and lodging (related to site visits, conferences, workshops, committee meetings and other field work), conference materials, publishing costs, etc.

SWOT Analysis / Call for Tenders

Strengths

Leadership role, an established and recognized international information network, GreyNet as Brand Name, Corporate Memory, Partnerships and Agreements, Good Will, Commitment to Open Access, A near 30 years expertise in the field of grey literature, Sustained information resources, and a track record of before and after sales delivery and service, Established banking and fiscal control.

Weaknesses

ICT issues such as website functionality including graphic design, online ordering, use/user statistics and their analyses, underdeveloped marketing, sales, and promotional activities. Insufficient reserves for further investment. A sole proprietorship seen as an obstacle to potential membership. Insufficient presence at key national and international conferences where grey literature is either directly or indirectly related to the themes and programs.

Opportunities

Further role in training and education both onsite and online, as well as research and (digital) publication. Ability to upgrade, enhance, and leverage existing products and services. Increased potential for sponsorship. Better access to funding and grants. Streamlining the workflow through outsourcing. Further cooperation with the open access community as well as further cooperation with commercial publishers and licensing agents. More use of available social media and networks.

Threats

Continuity, inability to respond to growth leading to missed opportunities, infrastructure's command of the ever-changing information landscape, an uncertain financial climate.

GreyNet International – Grey Literature Network Service 1992-2022

Call for Tenders	After 30 years of service to communities of practice in the field of grey literature worldwide, GreyNet seeks to secure and sustain its work under new management. Since the relaunch of GreyNet in 2003, TextRelease an independent information bureau registered in the Netherlands powers GreyNet International. Under its leadership and direction, GreyNet has established a professional membership base and partnerships worldwide. It has also developed and sustained a host of information products and services in the expanding field of grey literature. TextRelease, however, now seeks to transfer and/or merge the work of GreyNet to an infrastructure commensurate to its potential growth.
Associate Members (Current)	EBSCO Publishing, USA 2005 - … National Library of Technology, Czech Republic 2010 - … National Research Council of Italy 2012 - … Slovak Centre of Scientific and Technical Information 2012 - … Korea Institute of Science & Technology Information 2013 - … NIS, International Atomic Energy Agency 2013 - … German National Library of Science and Technology 2017 - … University of Florida; George A. Smathers Libraries, USA 2018 - … National Library of Medicine, USA 2021 - … Figshare, United Kingdom 2022 - …
Partnerships/ Agreements	DANS Data Archiving and Networked Services TIB AV-Portal GreyGuide Repository and Portal OpenAIRE DataCite Commons ICSTI – Worldwide Science Alliance EBSCO LISTA-FT Database Scopus/Elsevier A&I Service Clarivate – Web of Science
Unique Identifiers/ Codes	ROR ID, ISNI, DOI, ORCiD, CC, ISSN, ISBN
Information Products (Sustained)	International Conference Series on Grey Literature Conference Proceedings GreyNet Website The Grey Journal Quarterly Newsletter GreyForum Seminar and Workshop Series GreyWorks Summer Workshop Series Annual GreyNet Award
Information Services (Sustained)	Conference based Research Projects DOI Minting Service via DataCite Social Media (Facebook, LinkedIn, and Twitter) Distribution List Editing and Publishing Services Consulting and Referral Services
Inquiries to: (Confidential)	TextRelease Networked Information and Publishing Services Javastraat 194-HS, 1095CP Amsterdam NL dominic.farace@textrelease.com https://textrelease.com • https://greynet.org